### From 0 to 5M Downloads

How we built a mobile app development organization in Philadelphia

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#### Mobile

- Mobile is important
- Mobile is the future
- Mobile is uniquely complicated

# It's shipped software

- All components are bundled together in a single app binary
- Users are in control of their updates
- Users have a forum for reviewing and rating

### Form a mobile team

- Product
- People
- Process

#### Product

- Xfinity TV for iOS and Android
- Xfinity TV Sports Remote for iOS

# People

- Hire a consultant
- Train your best engineers in the new tech
- Hire young guns
- Hire an engineering manager with experience in shipping software
- Go to where the mobile engineers are

#### Process

- Simplify
- Prepare
- Plan
- Build, Test, Build, Test
- Test
- Party

## Partner (internal)

- Middleware service engineering teams
- Quality Assurance (testing)
- Operations
- UX
- Product

## Partner (external)

- Apple (WWDC)
- Google (I/O)
- Software vendors

#### Architecture

- Use the cloud
- Use native platform capabilities

### Summary

- Mobile is uniquely complicated
- Hire, train and maintain the right people
- Simplify as much as possible
- Prepare, plan and test extensively
- Partner internally and externally